

**From:** Mayer, Jerrold H

**Sent:** Monday, September 29, 2014 9:40 AM

**To:** 'SF-HOUSING-COUNSELING-L@hudlist.hud.gov'

**Subject:** "Housing Counseling Works" Media Campaign & New Training Updates for Housing Counselors

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### **"Housing Counseling Works" Media Campaign:**

October 03, 2014 - Webinar: "Housing Counseling Works" Media Campaign. As a HUD-approved participant in the HUD housing counseling network, your agency has an important and positive influence on the lives of residents and homeowners nationwide. Please join the HUD Office of Housing Counseling (OHC) in its effort to spread the word about the value of housing counseling and the many services available through HUD's "Housing Counseling Works!" public awareness campaign. HUD is seeking to help consumers understand the true value of housing counseling and education services by making them aware of the many services offered and the positive results that can be achieved. The Webinar and conference call will take place at 2:00 PM - 3:00 PM Eastern Time. [Register on-line](#). After registering you will receive a confirmation email containing information about joining this webinar.

Conference Call-in number: (866) 254-5934  
Participant Access Code: 337607

### **New Training Updates for Housing Counselors:**

**1. HUD Webinars for Housing Counselors:** Register for these webinars today. Space is limited. After registering you will receive a confirmation email containing information about joining these webinars. There is no fee for these webinars. These webinars are sponsored by HUD's Office of Housing Counseling. Visit the HUD Office of Housing Counseling [Training Calendar on-line](#):

- October 16, 2014 - Webinar: Colorado Energy Savings program overview for housing counselors. The Colorado Energy Office is providing training on incorporating energy efficiency into FHA mortgages through the Energy Efficient Mortgage option and 203k loans. In addition, the presentation will cover basic energy efficiency and how to leverage the Colorado Energy Saving Mortgage Incentive. Learn about FHA's Energy Efficient Mortgage; EPA's, will provide information on basic energy efficiency in residential homes; the Colorado Energy Office will also provide information on the Colorado Energy Saving Mortgage Incentive and other local rebates. Brothers Redevelopment Corp. will provide information on the housing counselor's role as homeownership educators and how they can help promote these products to consumers. 1:30-2:30 MST. Space is

limited. [Register on-line](#). Conference Call-in number: (866) 615-1890.  
Participant Access Code: 338162

- October 21, 2014 - Webinar. Emergency Preparedness Planning for Housing Counseling Agencies. This stakeholders meeting will discuss the role of housing counseling agencies in community emergency responses and the importance of Emergency Preparedness Planning. [Register on-line](#).
- October 28, 2014 - Webinar: Data needs and sources for Housing Counseling Agencies. Join with HUD for a discussion on what kinds of data housing counseling agencies use and what data would be beneficial to them that they cannot currently access. We will also discuss sources of data. [Register on-line](#).

## **2. IRS Educational Products, Workshops and Seminars for Exempt Organizations:**

The Internal Revenue Service (IRS) offers training for non-profit organizations. Visit their website to [view the IRS training calendar](#). The IRS provides training for tax-exempt organizations and charitable organizations seeking tax-exempt status at: [www.StayExempt.irs.gov](http://www.StayExempt.irs.gov). The site includes information for new applicants; information to help existing exempt organizations maintain their exemption; and more in-depth topics. Also [View the IRS webinar course catalog](#) for workshops you can take on-line. Training dates include:

- October 29-30, 2014 - Eau Claire, WI
- December 09, 2014 - Austin, TX

## **3. Save the Date for These Upcoming NeighborWorks® Training Opportunities:** More information can be found on their [training calendar](#).

NeighborWorks® Virtual Classroom Courses Begin Soon: Developed to feel like NeighborWorks® in-class offerings, Virtual Classroom courses incorporate user-friendly tools that keep NeighborWorks® faculty and class participants connected. For more information about this four-week courses, visit NeighborWorks®

- Mid-September, 2014 through October 07, 2014 - Advanced Foreclosure: Case Study Practicum.

NeighborWorks® Fall Schedule for Dodd-Frank-related Online Courses: eClassroom Express courses are a convenient, cost-friendly way to refresh your knowledge about topic areas covered in the Dodd-Frank legislation.

- September 30, 2014 - Property Maintenance
- October 14, 2014 - Avoiding Delinquency/Default Eviction
- October 21, 2014 - Responsibilities of Homeownership & Tenancy

September 23, 2014 - HECM and the Non-Borrower Spouse - NeighborWorks® New HECM eClassroom Express Course: This 90-minute, faculty-led online course, covers the history of the issue surrounding the non-borrower spouse, the outcomes of litigation, and HUD's recent policy efforts.

NeighborWorks® New Financial Capability eLearning offering: Available Now. Building Skills for Financial Confidence teaches practitioners how to effectively help their clients reach their financial goals. The course covers financially confident behaviors and attitudes, barriers to long-term financial security as well as tools and information to help make a difference in clients' lives. Training for financial coaches, financial and housing counselors, program managers, and community development professionals.

NeighborWorks® training comes to Philadelphia and Washington DC:

- December 08-12, 2014 - Washington, DC, NeighborWorks® Training Institute

NeighborWorks® HUD multi-course training comes to Billings, MT:

- October 27 - 31, 2014 - Billings, MT. HUD multi-course training. Are you a housing counseling professional who helps individuals and families living in rural areas? Are you prepared to demonstrate your competency in the six major areas of housing counseling covered by Dodd Frank legislation? This multi-course training event features courses that help you excel in the important work you do and strengthens your competency in Dodd-Frank topic areas: Avoiding Delinquency, Fair Housing, Financial Management, Housing Affordability, Property Maintenance, and Responsibility of Homeowners and Tenants. [Apply for a scholarship and register on-line.](#)

**4. NHNLA Training for Housing Counselors:** The National Council of La Raza Homeownership Network Learning Alliance (NHNLA) offers housing counselors extensive on-line training opportunities on a variety of topics. For more information, registrations, and course details, please visit the [NHNLA training Calendar](#). Please see the list of new courses below:

- October 21, 2014 - Webinar: Fair Lending and Mortgage Fraud Counseling
- October 23, 2014 - Webinar: Homebuyer Education Delivery
- October 28, 2014 - Webinar: Disaster Victims Counseling
- October 30, 2014 - Webinar: Rental Counseling

- November 02, 2014 - eLearning: Housing Counseling Competency: Avoidance of Foreclosure and Eviction
- November 02, 2014 - eLearning: Housing Counseling Competency: Housing Affordability
- November 02, 2014 - eLearning: Housing Counseling Competency: Fair Housing
- November 04, 2014 - Webinar: HUD Compliance
- November 06, 2014 - Webinar: Program Sustainability, Marketing Your Non-Profit
- December 02, 2014 - Webinar: Basic Client Management Using CounselorMax
- December 04, 2014 - Webinar: Home Equity Conversion Mortgage (HECM) Counseling
- December 09, 2014 - Webinar: Advanced Client Management Using CounselorMax
- December 11, 2014 - Webinar: Homeless Counseling
- January 13, 2015 - Webinar: Predatory Lending
- January 15, 2015 - Webinar: Basic Client Management Using Home Counselor Online
- January 20, 2015 - Webinar: Advanced Client Management Using Home Counselor Online
- January 22, 2015 - Webinar: HUD Compliance
- January 27, 2015 - Webinar: Fair Housing
- May 20, 2015 - Webinar: Rental Counseling
- May 21, 2015 - Webinar: Fair Housing
- May 26, 2015 - Webinar: Basic Client Management Using CounselorMax
- May 27, 2015 - Webinar: Home Equity Conversion Mortgage (HECM) Counseling
- May 28, 2015 - Webinar: Advanced Client Management Using CounselorMax

**5. National Community Reinvestment Coalition (NCRC) National Training Academy comes to Milwaukee, WI, on November 17-21, 2014:** Housing counselors and professional staff affiliated with HUD-Certified Housing Counseling Agencies are invited to attend the comprehensive housing counseling training courses “Housing Counseling Principles for Today’s Economic Reality” and “Financial Health Credit Education” on November 17-21, 2014, at the Hilton Garden Inn Hotel in Milwaukee, WI. Please visit [NCRC](#) to find more information regarding the Milwaukee Trainings (Click “Training” to access the NCRC Training Academy’s portal). These courses are provided with support from the U.S. Department of Housing and Urban Development Office of Housing Counseling.

- November 17-21, 2014 - HC101: Housing Counseling Principles for Today’s Economic Reality. This five-day, 30-hour certification course will

introduce new counselors to the principles and applications of housing counseling from both the lender's and the counselor's points of view; review the skills and tools needed to be an effective housing counselor; provide an overview of the industry from a national perspective; and present information about delinquency, default, and pre- and post-purchase counseling for homeowners. Topics include: General housing counseling techniques, Income analysis and affordability computations, Documentation and recordkeeping in the counseling process. This training counts for 5 Continuing Education Credits (CEUs). [Register on-line.](#)

- November 17-19, 2014 - HC107: Financial Health Credit Education. This three day, 18-hour course will focus on the elements of financial planning that prepare individuals for success. In particular, it will explore the financial fitness of individuals by explaining budgeting and assessing the financial process. It will also help individuals identify what is considered income, track expenses, forecast expenses, and set financial goals. This course will: Discuss the methods used to analyze cash flow and provide an in-depth understanding of how to calculate spendable income, distinguish between wants and needs, and develop an action plan, Provide tools to assist when evaluating the need to make a big purchase, the pros and cons of owning a home, and how to maximize investment strategies, Explore ways of becoming financially solvent after a major financial crisis (for example, rebuilding after a major financial loss), how to transition from homeowner to renter, and whether to consider homeownership in the future. This training counts for 3 Continuing Education Credits (CEUs). [Register on-line.](#)

NCRC National Training Academy - Affirmatively Furthering Fair Housing Training: In this FREE two-day training, community development practitioners, housing professionals, and local government officials will learn about Affirmatively Furthering Fair Housing (AFFH) requirements and regulations that spell out the fair housing obligations of states, cities and towns across America. Dates and locations include:

- October 06-07, 2014 - Boston, MA. [Register on-line.](#)
- October 20-21, 2014 - Oakland, CA. [Register on-line.](#)
- November 03-04, 201 - New Orleans, LA. [Register on-line](#)
- December 08-09, 2014 - Honolulu, Oahu, HI. [Register on-line.](#)

**6. Webinars sponsored by Making Home Affordable (MHA):** These training events designed specifically for housing counselors and other trusted advisors. Registration for the below courses and other information are available [on-line](#):

- October 02, 2014 - Unemployment Program for Trusted Advisors
- October 09, 2014 - CheckMyNPV.com

- October 15, 2014 - Hardest Hit Fund Overview
- October 21, 2014 - HAMP A to Z for Trusted Advisors
- October 23, 2014 - Understanding the Terms of a HAMP Modification: Interest Rate Step-Up, Impact and Resources
- October 27, 2014 - Case Escalations for Trusted Advisors

**8. FHA Loss Mitigation Training Webinars:** More information and registration for the below on-line course offerings can be found [on-line](#):

- October 08, 2014 - Webinar: SFDMS - Reporting Examples
- October 15, 2014 - Webinar: SFDMS - Reporting Examples

**9. The Housing Determinant: Integrating Housing into the Continuum of HIV Services:**

October 21, 2014 - Los Angeles, CA. The Housing Determinant: Integrating Housing into the Continuum of HIV Services. The purpose of this one-day conference is to share the latest research on the impact of housing status on HIV outcomes, to discuss real-world models for integrating housing into HIV prevention and care, to foster collaborations among various stakeholders, and to develop action strategies to inform local policy, community planning, and research directions. This conference would be beneficial for housing counselors serving the HOPWA community. Sponsored by the University California, Los Angeles (UCLA). [Register on-line](#).

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**HUD-OHC Listserv Bulk subscriptions:**

Some housing counselors have asked, "How do I sign up my entire agency staff for HUD Office of Housing Counseling (HUD-OHC) listserv updates?" It is easy... Just list your staff email addresses like this:

[aaa@xyz.com](#)  
[bbb@xyz.com](#)  
[ccc@xyz.com](#)

You can send in one email address or your entire agency. Then [Email your list](#) to HUD-OHC. If you have a housing counseling industry friend who you want to subscribe to this listserv, there are 2 other ways to sign up: Send them this [link](#) or forward them this email.

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**Some Helpful Links for Housing Counselors:**

- [Email Technical Support for Housing Counselors](#)

- [HUD Housing Counseling Webpage](#)
  - [The Bridge Housing Counseling Newsletter Archive](#)
  - [Housing Counseling Listserv Archive](#)
  - [Training Webinar Archive](#)
  - [Events & Training Calendar](#)
  - [Contracting Opportunities](#)
  - [Career Opportunities](#)
  - [Grant Opportunities](#)
  - [Disaster Recovery Resources](#)
  - [Foreclosure Assistance](#)
  - [Making Home Affordable](#)
  - [FHA Resource Center](#)
  - [Index of HUD Listserv Mailing Lists](#)
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**Disclaimer:** This list will often provide training opportunities, event notifications and other announcements for non-profit and government HUD Housing Counseling partners. HUD does not endorse the organizations sponsoring linked websites, and we do not endorse the views they express or the products/services they or their community/business partner's offer. For more information please see [HUD's web policies](#)

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**Thank you!!!!**